



Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



Follow the Money HBCU/MSI Goal & Subcontracting

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Federally-Mandated Small Business Goals (Small Business Act) (Prime Level)

Small Business (overall)	Varies per agency and per year (23% federal gov't overall) (16% NASA FY 2018)
Small Disadvantaged Business*	5%
Women-Owned Small Business	5%
HUBZone Small Business	3%
Service-Disabled Veteran-Owned Small Business	3%

*HBCUs/MSIs are counted as SDBs for NASA

Federally-Mandated Small Business Goals (Small Business Act)

- Goal Calculation:

$$\frac{\text{Total Dollars Obligated in SB category (SB, SDB, etc.)}}{\text{Total Small-Business Eligible Dollars (spending base)}} = \text{Goal}$$

- Dollars include prime-level contracts, excludes grants and cooperative agreements

NASA's HBCU/MSI Goal

- 51 U.S.C. 30304 (Public Law 111-314) – National and Commercial Space Programs
 - Requires NASA to have a goal for utilization of small business concerns, including HBCU/MSI
 - Does not spell out a specific percentage for HBCU/MSI
- NASA FAR Supplement 1826.302 establishes HBCU/MSI goal at 1% of spending base (contracts only)

NASA's HBCU/MSI Goal

- 3 components of HBCU/MSI dollars:

Dollars obligated by NASA to HBCUs/MSIs on prime contracts

Dollars subcontracted to HBCUs/MSIs by NASA's Prime contractors

← As reported on subcontracting plans

+ Dollars subcontracted to HBCUs/MSIs on STTR contracts

Total HBCU/MSI Dollars

NASA's HBCU/MSI Goal

- Calculation

$$\frac{\text{Total HBCU/MSI Dollars (previous slide)}}{\text{Total Small-Business Eligible Dollars (spending base)}} = \text{HBCU \& MSI \% goal}$$

NASA's HBCU/MI Goal

- FY 2017 HBCU/MI Metric:

Total Prime HBCU/MI	\$7,320,964
Total Subcontracting from eSRS	\$15,851,325
Total Subcontracting from STTR (estimated)	\$80,000
Total HBCU/MI Dollars	\$23,252,289
Total SBE Base	\$16,475,995,354
Total HBCU/MI %	0.14%



FY 2017 Small Business Metrics

Total Dollars* \$16.5 Billion

...of that:

Total Dollars to Small Business \$5.5 Billion

...of that:

Prime Small Business \$2.7 Billion

Subcontract Small Business \$2.8 Billion (including HBCU/MSI)

*Small-Business Eligible Base

Subcontracting Plan Requirements

- Other- than-small business contractors are required to have a subcontracting plan with goals for contracts that:
 - Exceed \$700,000 in total value (\$1.5 million for construction)
 - Are performed in the U.S.
 - Have subcontracting possibilities
- Requirement applies to contracts only
 - Does not apply to grants & cooperative agreements
- OSBP conducts oversight in conjunction with centers

Subcontracting Plan Requirements (cont.)

- Goaling categories:
 - Small Business
 - Small Disadvantaged Business
 - Women-Owned Small Business
 - HUBZone Small Business
 - Veteran-Owned Small Business
 - Service-Disabled Veteran-Owned Small Business
 - HBCU/MSI (NASA only)

NASA's Top 20 Prime Contractors FY 2017

Vendor Name	Total Dollars
CALIFORNIA INSTITUTE OF TECHNOLOGY	\$2,348,470,450.98
THE BOEING COMPANY	\$2,005,886,426.80
LOCKHEED MARTIN CORPORATION	\$1,410,684,199.06
SPACE EXPLORATION TECHNOLOGIES CORP.	\$976,894,458.59
ORBITAL SCIENCES CORPORATION	\$738,112,343.10
JACOBS TECHNOLOGY INC.	\$683,103,605.19
NORTHROP GRUMMAN SPACE AND MISSION SYSTEMS CORPORATION	\$435,429,768.81
RAYTHEON COMPANY	\$367,333,659.14
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION	\$352,779,949.10
AEROJET ROCKETDYNE, INC	\$348,472,142.43
HARRIS CORPORATION	\$320,368,929.57
UNITED LAUNCH SERVICES, LLC	\$297,804,735.82
SGT, INC.	\$283,990,032.61
ATK LAUNCH SYSTEMS INCORPORATED	\$265,107,703.67
BALL AEROSPACE & TECHNOLOGIES CORP.	\$173,334,642.78
SYNCOM SPACE SERVICES LLC	\$171,993,468.66
WYLE LABORATORIES, INC.	\$163,847,946.83
URS FEDERAL SERVICES, INC.	\$155,537,185.51
JOHNS HOPKINS UNIVERSITY (5111)	\$139,862,773.17
VENCORE SERVICES AND SOLUTIONS, INC	\$135,523,401.24
TOP 20 FY2017 NASA VENDORS	\$11,774,537,823.06

Top 10 Prime Contractors – HBCU/MSI Dollars FY 2017

SCIENCE APPLICATIONS INTERNATIONAL CORPORATION

JACOBS TECHNOLOGY INC.

STINGER GHAFARIAN TECHNOLOGIES (SGT), INC.

WYLE LABORATORIES, INC.

CALIFORNIA INSTITUTE OF TECHNOLOGY

ORBITAL SCIENCES CORPORATION

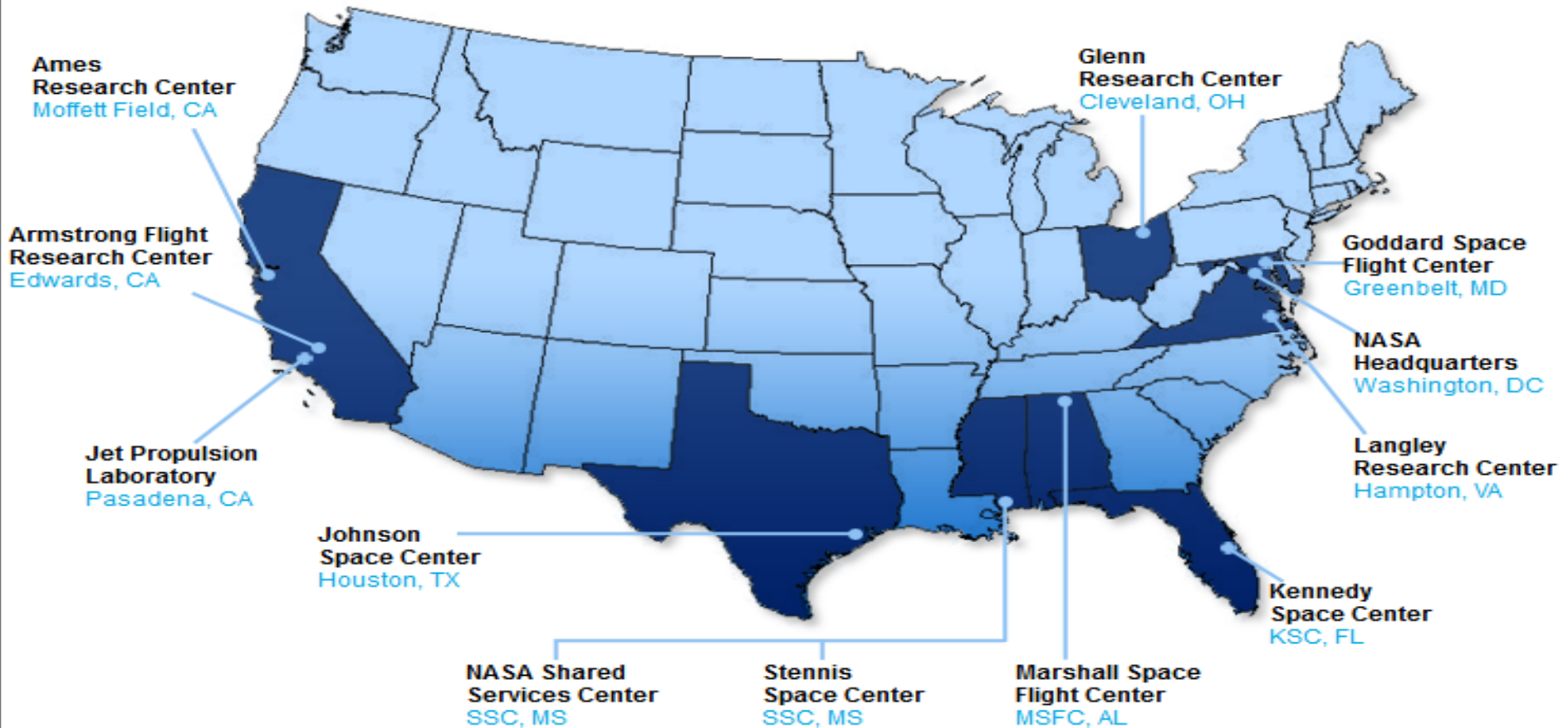
PERATON INC.

LEIDOS INNOVATIONS CORPORATION

BOEING COMPANY

SOUTHWEST RESEARCH INSTITUTE INC.

NASA Organization Center Locations





OSBP Clarification

SBIR/STTR

<https://sbir.nasa.gov/>

Everything besides
SBIR/STTR

<https://osbp.nasa.gov/>



Contact Info

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